

Dr. Haytham ALI Partner

## Biography

Dispute resolution is Haytham's main expertise. He has profound knowledge and experience in various practice areas of dispute resolution including arbitration, litigation, and other alternative dispute resolution procedures. Haytham has arbitrated and litigated high-stake disputes covering a wide range of substantial commercial disputes, usually complex, commercially sensitive, and multi-national or of multi-party nature. He is handling cases under the auspice of the major international arbitral institutions and different applicable laws. Haytham dedicates an important portion of his professional time to serving as chairperson, sole, and party-appointed arbitrator in disputes crossing the economic spectrum. His experience focuses on industrial and professional sectors with emphasis on telecommunications, distribution agreements, construction, hospitality, natural resources, international trade, shareholders disputes, and sports disputes.

Haytham has unparalleled experiences in business crime issues, with particular capabilities handling cross-border litigation, multijurisdictional proceedings, bribery and corruption, money laundering, fraud, frozen funds, sanctions, extradition, tax, insider-trading, as well as advising clients on preventative measures and compliance programs. Haytham represents notable international and regional companies and organization, as well as their corporate executives, senior officers, and directors.

Haytham has gained invaluable first-hand experience in competition practices in the Egyptian market, with an emphasis on private enforcement practices. He strategically and commercially advises multinational and domestic corporations in relation to competition and Anti-dumping issues. He provides claims handling assistance to in-house legal departments of leading corporations and business services groups.

Haytham is a Visiting Professor at University of Paris I *Panthéon-Sorbonne*, where he teaches Competition Law.

### Publication

• Commentary on Cairo Court of Appeal dated 2 June 2020 – Case no. 39-130 J, International Arbitration Revue, no 45, 46 issued 2020.

• The Jurisprudence of the Commercial Arbitration, under publication.

• Les Pratiques Anticoncurrentielles, abs, Paris, 2009.

• Le pouvoir du juge administratif face aux pratiques anticoncurrentielles : Étude selon le droit égyptien, Co-author, Revue de droit privé, University of Montpellier, n° 2, Montpellier, 2008

• Abuse of Patent Right, Co-author, State Lawsuit Authority Review, Cairo, November 2008

RECENT SAMPLE EXPERIENCE: As a Counsel:



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# Languages

Arabic English French

#### **Practices**

International Arbitration Competition Litigation Private Enforcement Mutual Legal Assistance Commercial Litigation Regulatory and Compliance Civil Fraud Litigation European Economic Sanctions Anti-corruption investigations Money Laundering investigations

**Bar admission and qualification** Egyptian Supreme Court Egyptian Bar Association

### Education

Executive Program, The University of Chicago Booth School of Business, El Gouna, Egypt

Fellowship, Paris Bar School, France

Diploma in Arbitration Law, University of Montpellier, France

Ph.D. (honours) in Competition Law, University of Montpellier, France

Diploma in Legal Studies,

• Representing a global leading chemical producer before Egyptian criminal court for breach of Egyptian Environmental Law.

• Advising a major Tin Plate Asian producer in re-establishment of a global distribution network about market allocation risk.

• Advising a major regional cement company involved in an investigation conducted by Egyptian Competition Authority.

• Advising Steel international manufacturers involved in an investigation conducted by the Egyptian Anti-Dumping Authority.

• Representing a former Egyptian Minister and his wife before Paris courts in unfrozen funds and recovery assets proceeding.

• Representing chief executive officer of global investment fund before UAE Courts for an insider-trading and confidentiality breach allegations.

• Representing a foreign investor in criminal trial before UAE Courts for corruption allegation.

• Advising a chief executive officer for global real-estate company before the UAE criminal courts for funds misappropriation allegation.

• Advising an Egyptian investor, his wife and his daughter before French courts in unfrozen funds and recovery assets proceeding.

• Advising a former leading Egyptian political figure and his wife before the Swiss courts in money laundering and criminal investigations and legal mutual assistance proceeding.

• Advising an Egyptian public figure and his wife before the Swiss courts in money laundering and criminal investigations and legal mutual assistance proceeding.

• Advising a former leading Egyptian political figure wife before UK authorities in a criminal investigation related to breach of European economic sanctions.

• Representing regional investor before UAE courts for an expropriation claim.

• Representing a former chief executive officer for a fortune 500 company before UAE courts for funds misappropriation and money laundry allegation.

• Representing a former chief executive officer for a fortune 500 company before UAE courts for funds misappropriation and money laundry allegation.

• Representing a chief investment officer for a fortune 500 company before UAE courts for funds misappropriation and money laundry allegation.

• Representing a regional investor before Sudan courts for funds misappropriation allegation.

• Representing chief development officer of leading regional real-estate company before UAE courts for USD multi-millions financial claims brought by an international financial institution.

• Representing a regional steel manufacture in a Swiss Centre arbitration against a global steel supplier relating to a multi-million US dollars claims resulting from breach of steel supply agreement.

• Representing a leading real-estate company in an institutional arbitration against a leading German manufacturer relating to compensation claims arising out of breaches relating to a supply agreement.

• Representing major Egyptian contractor in multi-million US dollars UNCITRAL arbitration against a governmental public entity relating to

University of Montpellier, France

Diploma in Judicial Studies, University of Montpellier, France

Master's degree in international business law, International Business Law Institute (IDAI), Cairo University in cooperation with University of Paris IX, Egypt

LL.B, Cairo University, Egypt

compensation claims resulting from turnkey project agreement of leading plant in the region.

• Representing a major Egyptian contractor in a CRCICA arbitration against a leading regional contractor relating to alleged breaches of *Ad hoc* construction agreements.

• Representing an Egyptian contractor in multi-million US dollars ICC arbitration against a global Food and Ingredients manufacturer relating to compensation claims resulting from an *Ad hoc* construction agreement to build a platform project in Egypt.

• Representing an Egyptian contractor in multi-million US dollars CRCICA arbitration against a regional contractor relating to alleged compensation in relation to a leading plant construction agreement.

• Advising for a French-Egyptian joint-venture contractor in multi-billion Euros dispute against governmental entities for compensation claims relating to a large infrastructure project in Upper Egypt.

• Representing a major regional cement company in an *Ad hoc* arbitration against a major international electronics provider for breach of subcontract claims related to cement plant construction project in Egypt.

• Representing a global contractor in multi-billion US dollars institutional arbitration against a governmental entity relating to Port of Damietta Project.

• Representing global contractor in multi-billion US dollars dispute against a major regional electricity company for alleged wrongful termination of supply contract relating to Port of Damietta Project.

• Advising a regional contractor in a multi-million US dollars dispute against a major contractor relating to iconic Nile towers project agreement.

• Advising a Swiss foundation in multi-billion Euros against French contractor in dispute related to Medical Centre construction project in West of Africa.

• Advising a global construction company in multi-billion US dollars dispute against governmental entities relating to large infrastructural Project in Egypt.

• Representing Spanish Agriculture Company in a GAFTA arbitration against a regional supplier relating to compensation claim relating to a supply agreement.

• Representing an Egyptian manufacturer in an *Ad hoc* arbitration against a global supplier for breach of supply agreement.

• Representing a leading sports company in an institutional arbitration against an Egyptian real-estate company for breach of supply agreement.

• Representing an Oil manufacturer in multi-million US dollars institutional arbitration against a leading Oil supplier for breach of Shareholder agreement.

• Advising a leading investor in a multi-million US dollars dispute against international and national parties for breach of a shareholder agreement.

• Representing a Saudi institutional investor in arbitral proceedings against a regional medical laboratories company on claims amounting to USD 100 million for breach of share purchase agreement and economic concentration in the medical sector.

• Representing a British investor in multi-billion US dollars complex litigation involving a breach of shareholder agreements.

• Representing an Egyptian owner hotel company in a multi-million US dollars institutional arbitration against a global management company

relating to alleged unlawful termination of management agreements.

• Representing an Egyptian owner hotel company in a multi-million US dollar institutional arbitration against an international management company relating to alleged termination of management agreements following the Russian Crash in Sharm El Sheikh.

• Representing a Libyan investor in two multi-million US dollars institutional arbitrations against an Egyptian investor for breach of share purchase agreements in the hospitality and tourism sector.

• Representing an owner hotel company in an institutional arbitration against an international management company for alleged breach of termination of management agreement.

• Representing a global hotel management company before Egyptian courts for breach of Egyptian Environmental Law.

• Advising a major Egyptian real-estate company in enforcement of management agreement for a Hotel in the Red Sea with a first rank international management company.

• Representing a regional telecom company in USD 1.1 billion arbitration involving breach of terms of an interconnection agreement and the abuse of a dominant position in the wholesale market against the world's largest mobile operator.

• Representing a Middle Eastern telecom company in USD 1.3 billion arbitration involving breach of an interconnection agreement and conspiracy to defraud against a regional mobile operator.

• Representing a landline operator in an institutional arbitration against a telecommunication services company for breach of an interconnection agreement and competition claims.

• Advising a leading fixed line operator respondent in investigations for breach of a non-discrimination obligation before telecom dispute resolution board.

• Advising a telecom monopoly fixed-line operator on competition law issues related to the acquisition process of a mobile operating license.

• Representing a leading telecom company before Egyptian courts for breach of a license agreement.

• Representing an Egyptian leading automotive company in an institutional arbitration of multi-million US dollars against a major global automotive manufacturer for wrongful termination of dealer agreement and breach of law on competition.

• Representing a major Middle Eastern property developer against a Qatari state-owned institutional investor in multi-million dollars in an institutional arbitration relating to a major residential development in Sudan.

• Advising a global insurance company in a multi-million-dollar dispute relating to a large infrastructure project in Egypt.

• Representing a regional investor on proceedings for judicial review and ratification of a USD 31 million-arbitral award before Dubai courts.

• Representing a major Middle Eastern property developer against regional banks before Egyptian courts for breach of terms of financial agreement amounting to EGP 3.6 billion.

• Representing a foreign investor before the Egyptian *Conseil d'État* for a challenge of termination of Goldmine concession agreement.

• Representing an Egyptian mining company in a USD 20 million dispute before the Egyptian *Conseil d'État* related to termination of concession agreement.

## As an arbitrator:

• Appointed as Chairman in multi-millions Egyptian pounds institutional arbitration based on a real-estate purchase agreement.

• Appointed as Chairman in multi-million Egyptian pounds institutional arbitration based on a media forecasting agreement.

• Appointed as co-arbitrator in multi-million US dollars institutional arbitration based on an *Ad hoc* urban development and construction agreements.

• Appointed as co-arbitrator in multi-million US dollars institutional arbitration based on an educational institution management agreement.

• Appointed as co-arbitrator in multi-million Egyptian pounds institutional arbitration based on a supply and construction agreement.

• Appointed as co-arbitrator in multi-million Egyptian pounds *Ad hoc* arbitration based on an *Ad hoc* construction agreement.

• Appointed as co-arbitrator in multi-million Egyptian pounds *Ad hoc* arbitration based on distribution agreement.