

CURRICULUM VITAE

COENRAAD HENDRIK SNYMAN

PERSONAL PARTICULARS AND CONTACT DETAILS

Full name: Coenraad Hendrik Snyman
Date of birth: 18 October 1963
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ACADEMIC QUALIFICATIONS

Bachelor of Arts (BA) University of Cape Town (1986)
Baccalaureus Procuratoris (BPROC) University of South Africa (1997)
Bachelor of Laws (LLB) University of South Africa (2000)
Degree Certificate, Institute of International Air and Space law, McGill University, Montreal, Canada (1999)
Specialization Course in Construction Law (presented by the Association of Arbitrators)

MEMBERSHIP OF PROFESSIONAL BODIES / ASSOCIATIONS

Affiliate member of the International Federation of Consulting Engineers (FIDIC)
IACCM Member



WORK EXPERIENCE

(a) Coen Snyman International (August 2017 until present)
Position: Independent Consultant and Business Owner

Acts as a claims consultant, independent trainer and facilitator of NEC, FIDIC, GCC, JBCC and other generally used "form" contracts.

Training and consulting work focuses on matters relating to procurement, contract management and administration, dispute avoidance and dispute resolution of EPC, EPCIC and EPCM contracts used in the Engineering, Building and Oil and Gas industries.

(b) Senior Lecturer, College of Contract Management, London, UK (June 2020 until present)

Facilitator of courses/modules on FIDIC forms of contract

(c) ECS Associates (Pty) Ltd (January until August 2018)

Appointed as Contract Director. ECS Associates conducts training on all the major building and engineering contracts and provides general consultancy services and support to the building and engineering industry.

(d) Consultants House August 2017 until present)

Head of Training at this consultancy based in and operating out of Dubai, UAE.

(e) HKA (March 2017 to July 2017)
Position: Director and Head of Training (based in Dubai UAE)

Responsibilities remained essentially similar to those described below whilst working for Hill International.

Note that HKA bought out the "claims business" that used to form part of Hill International with the latter focussing exclusively on project management following the establishment of HKA.

(f) Hill International (January 2017 until March 2017)
Position: Director and Head of Training Excellence (based in Dubai UAE)

Responsible to set up, grow and develop training as a specialised service and business stream for Hill International in the Middle East and Africa.

Presented (in-house and public) training courses, workshops and master classes as HKA's lead and principal trainer.

Training on FIDIC and NEC forms of contract, on procurement best practices, contract administration and management, claim and delay analysis methods were presented to and developed for various businesses and clients, both within the public and private sector, situated throughout Africa and the Middle East, including the Kingdom of Saudi Arabia.

(g) Coen Snyman International (October 2012 until January 2017)

Independent consultant to the building, engineering and mining industry.

Acts as a claims consultant, adjudicator, arbitrator, trainer and facilitator of NEC, FIDIC, GCC, JBCC and other generally used "form" contracts.

Training and consulting work focuses on matters relating to procurement, contract management and administration, dispute avoidance and dispute resolution of EPC, EPCIC and EPCM contracts used in the Engineering, Building and Oil and Gas industries.

Provides training within South Africa and certain neighbouring states exclusively for Alusani Skills & Training Network (Pty) Ltd. Courses facilitated for Alusani included *NEC, FIDIC, Construction Law, Construction Claims, Commercial Contract Drafting, Professional Services and EPCM Agreements and Contract Administration and Procurement*.

Training courses on the use of EPCIC and EPC contracts and Contract Management and Administration have also been presented in various centres in South East Asia including Kuala Lumpur, Abu Dhabi, Oman, Brunei, Bangkok and Doha. Learners and attendees included government agencies, employer or client organisations, contractors and Oil and Gas companies.

Current clients, to name only a few, include major construction companies such as Group Five, Stefanutti Stocks, Basil Read, state owned enterprises such as ESKOM, Transnet, SASOL, Consultancies such as Turner & Townsend, Flour, AECOM, Kellogg Brown & Root (KBR), Royal Haskoning, Aurecon, SNC Lavalin and Oil and Gas companies such as Chevron and Petronas. Other international firms and/or clients include KCCCEC (Kuwait), Vivant (the Philippines) and ALBA (Bahrain).

(h) AngloGold Ashanti (Continental African Region) (September 2011 to September 2012)
Position: Senior Specialist: Contracts and Commercial

Provided procurement and contractual advice relating to the roll-out and implementation of the company's 3.8 billion USD growth project portfolio within Continental Africa and in connection with the establishment of the Portfolio Management Office. Managed the selection and appointment process followed in respect of the of panel partners. Responsible for the administration of professional services contracts entered into with the panel partners. Responsible for the preparation of RFP's, ITT, contract documents etc. in respect of EPC, DBO and EPCM contracts as well as for the adjudication of tenders relating to projects forming part of the AngloGold Ashanti's growth project portfolio.

(i) Turner & Townsend (Pty) Ltd (October 2005 to August 2011)

Position: Director, Head of Contract Services Division

- Career history within Turner & Townsend:
 - Appointed as Senior Legal Consultant and Head of the Contract Services Division (October 2005);
 - Promoted to Associate (May 2006);
 - Promoted to Partner (April 2007);
 - Appointed as Director (January 2008)

Roles and responsibilities within Turner & Townsend

1. Training:

Developed and presented training courses on the use of the NEC ECC and NEC PSC, FIDIC and JBCC contracts.

Clients included:

- **In-house training** - training provided to Turner & Townsend's staff on the procurement and administration of NEC, FIDIC and JBCC contracts
- **South African Ports Operations (SAPO)**
Appointed to train SAPO's their project managers (based in Cape Town, Durban and Richard's Bay respectively) on the procurement, use and administration of NEC ECC contracts.
- **Bosch Projects (Richard's Bay)**
NEC training course on use and administration of the NEC ECC contract
- **Department of Water Affairs and Forestry**
Appointed to train officials and staff on the use of NEC ECC and NEC PSC contracts.
- **Group 5 (Building, Kwa-Zulu Natal)**
NEC training course on use and administration of the NEC ECC contracts
- **Group 5 (Western Cape)**
Training on the use and administration of the JBCC Principal Building Agreement
- **Anglo Platinum**
Training on the administration of the NEC PSC
- **Greenblatt & Hatting**
Training on the use of administration of the NEC contracts
- **Newrak Mining**
Training on the use of administration of the NEC contracts
- **Roshcon**
Training on the use of administration of the NEC contracts
- **Transnet**
Training on the use of administration of the NEC contracts
- **ESKOM**
Training on the use of administration of the NEC contracts
- **Stefanutti Stocks**
Training on construction law, use and administration of NEC, FIDIC, GCC and JBCC contracts

2. Procurement, commercial and contract assistance

- **Anglo Platinum**

Provided Anglo Platinum with procurement advice and assisted in the drafting of various contracts in respect of numerous projects including, amongst others, the Rustenburg Base Metals Refinery.

- **Anglo Ferrous Metals (Brazil)**

Provided procurement, legal and commercial advice. Assisted client during contract negotiations (in Brazil) and prepared the contract for the appointment of an international joint venture consultant to carry out the Detailed Feasibility Study in respect of Phase 2 of the Minas Rio Iron Ore Expansion Project.

- **Anglo American plc**

Acts as advisor to Anglo's Global Head of Procurement on contracting strategy, review of contracts and in respect of the "One Anglo" project. Also acts, on an ad hoc basis, as an advisor to the Head of Supply Chain responsible for South America.

- **Anglo American (Chile)**

- Provided procurement advice, assisted during contract negotiations (in Santiago and Sao Paulo) and prepared the contract for the appointment of an EPCM contractor in respect of the Quellaveco Copper Project (mining operations to be carried out in Peru).
- Provided procurement advice to the client in respect of contracts to be let and an ITT issued in respect of the Michiquillay Project (situated in Peru).
- Provided contractual assistance in respect of the Los Bronces Copper Project (situated in Chile).

- **Codelco (Chile)**

Appointed to provide procurement advice and to carry out a review of the contracts currently being used by the client in respect of their projects. Advised Codelco on making use of and about the advantages & disadvantages of adopting a partnering approach to contracting.

- **Confidential (Chile)**

Carried out a review of contracts used and to be let for the execution of the Esperanza Copper project in Chile

- **Transnet**

Acting as advisor to Transnet in respect of various contracts relating to the construction of the NMPP and other capital projects. Appointment by the Acting Chairman of Transnet (Mr Chris Wells) as a member of the NMPP Steering Committee force. As a member of the Steering Committee I was responsible for the provision of advice on the use and administration of NEC contracts, state procurement legislation and policies and had to monitor and report on the level of compliance, by Transnet Capital Projects, with proper procurement practices.

- **Kenmare Mining (Dublin, Ireland)**

Providing procurement advice in respect of EPCM and EPC contracts to be let in respect of the Moma Sands Expansion project (Project situated in Mozambique). Provided ongoing legal and commercial support to the owner's team and provided them with strategies and options to assist them with the resolution of various disputes and contractual issues.

- **Group Five (Building Kwa-Zulu Natal)**

Assisted client with the preparation of drafting of various contracts and subcontracts to be let in respect of the construction of, inter alia,

- King Shaka International Airport
- Warwick Exchange
- New Toll booth (near King Shaka International Airport)
- Durban Harbour Widening Project)
- NMPP project

- **Holcim**
Provided procurement advice and assisted client during negotiations (held in Switzerland) in respect of the appointment of EPCM and EPC contractors to be appointed for the execution of the Roodepoort Plant expansion project. Also revised the standard contracts and templates being used by Holcim internationally.
- **Bombela Civils JV**
Assisted the client with the preparation, drafting and letting of various contracts in respect of the construction of the Gautrain. Appointed to represent the Bombela Civils JV in a dispute with the main contractor responsible for the construction of the Sandton station.
- **LONMIN**
Assisted client with the procurement of various contracts, RFP's etc. in respect of numerous projects.
- **PFG Building Glass**
Assisted client with the letting of various contracts in respect of the expansion of the plant and in connection with various disputes and claims that arose during the execution of the project.
- **Norilsk Nickel**
Provided advice to client on risks involved as well as the correct contractual procedures to follow in order to stop work on the Tati Nickel Project in Botswana.
- **Ausenco**
Acted for Ausenco in connection with various disputes in respect of the Kinsevere Copper Expansion Project in the DRC. Assisted with the preparation of claims, provided legal opinions on contractual provision and assisted with contract administration and resolution of various commercial and logistical issues whilst based on site in the DRC.
- **Eskom (Medupi Power station)**
Acted as an advisor to ESKOM in respect of contractual issues and claims on the Medupi Power project.
- **AngloGold Ashanti**
Responsible for providing procurement and commercial advice and for preparing ITT's, RFP's and contracts in respect of various projects at the Client's mine situated in Obuasi, Ghana. Assisted, while based on site, with the commercial evaluation of tenders and took the lead in commercial and contractual negotiations required to be undertaken in order to finalize the appointment of various EPC contractors and EPCM consultants.

3. Disputes and claims

Acted as the representative of parties in various disputes. Some examples are provided below:

- Acted as mediator in a dispute between MDM Engineering and First Uranium on the construction of both a Gold and Uranium Plant.
- Acted as advisor in respect of claims to be instituted against the EPC and EPCM contractors involved with the Langer Heinrich Uranium Mine project in Namibia.
- Disputes regarding claims for Extension of Time and Additional Cost between main and sub-contractor on the construction of the new Head Office for the Department of International Relations (Pretoria) (acted for the sub-contractor);
- Dispute about defective workmanship, penalties to be imposed for late completion of the works etc. in respect of a major residential development in Durban (acted for the Developer);

- Disputes in connection with the construction of the Moses Mabhida soccer stadium in Durban (acted for Group Five);
- Dispute in connection with the construction of a shopping centre in Hout Bay, Cape Town (Acted for the main contractor – CSV Construction);
- Claim for additional payment in respect of the construction of a major aqueduct in Kwa-Zulu Natal (acted for Rumdel Construction Cape)
- Dispute between the Employer and contractor in respect of the Unki Mine (Zimbabwe)
- Dispute between Roshcon and Eskom on an NEC contract

4. Corporate Governance Functions

Provision of on-going legal assistance to Turner & Townsend and its Board of Directors on various aspects relating to running of the business, adherence and compliance with corporate governance procedures, claims, Human Resources, SHEQ etc.

Responsible for Risk management aspects. Acts as the Risk Management Representative for the African part of the international business.

Management of contract services division's staff.

Acted as a member of the African Executive Board and the South African Operations Board.

(j) Tiefenthaler Attorneys (January 2004 to September 2005)

Responsibilities:

Represent clients embroiled in building disputes, including arbitrations and court.
 Drafting and vetting construction contracts for clients
 Advisor on FIDIC, JBCC, BIFSA and NEC contractual provisions
 Drafting Partnering agreements
 Drafting PPP (Public Private Partnership) and Concessionaire agreements.
 Facilitator during contract negotiations

Major clients included:

- Siemens
- Stocks & Stocks
- De Beers
- Grinaker LTA
- Murray & Roberts
- Bateman Minerals
- Shell

Major projects included:

- Moma Sands (Siemens (Mozambique))
- Lusaka Rehabilitation Project (Siemens)
- Fully Automated Warehouse (Project Turbo (Sasol))
- Voorspoed Mine (De Beers)
- C-Cut Project (De Beers)
- Finsch Mine (De Beers)
- Cradle of Humankind (Stocks)
- ACSA baggage handling system

(k) Tiefenthaler Construction Law Consultants (April 2003 to January 2004)

Construction law consultant

(l) Siemens VAS (October 2002 to April 2003)

Responsibilities:

Design and implement Contract Management Process
 Analyse tender process and risks inherent to tender process
 Ensure compliance to standard Siemens Legal Framework

Compile and present Contract Status Report to management team on a weekly basis.
 Compile and integrate Contract Data Base with Contract Risk Analysis in order to enable management and subordinates to manage the risk inherent to Contracts and projects.
 Involved in the negotiation of contractual terms and conditions with sub-contractors and clients.
 Responsible for ensuring that project management and product sales conform to contract terms and conditions and vice versa.
 Draft and compile Contract documents and ensure proper execution thereof.

(e) Foscor (Richards Bay) (September/October 2002)

Consultant in respect of construction claim & case preparation (assisted lead attorney on the matter)

(f) Murray & Roberts (August 2002)

Contract work – claims advisor for construction claim

(g) Practising for own account under name and style of "Coen Snyman Prokureurs"

Admitted as an Attorney of the High Court of Southern Africa on 12 February 2002.

Also admitted to practise as an attorney in the High Court of Lesotho.

(h) ADAMS & ADAMS Attorneys (January 2001 to 12 February 2002)

Serving of Articles of Clerkship

Trained in:

High Court and Magistrates Court Litigation
 MVA claims
 Administration of Estates
 Registration of Companies and Close Corporations
 Company office searches
 Divorce proceedings
 Contract law
 Aviation Law
 Drafting of Wills
 Material damages claims
 Debt collection and Section 65 proceedings

(i) Moved from Montreal to Milan, Italy, during January 1999

(m) Full-time student: Institute for Air and Space Law, McGill University, Montreal, Canada

Courses:

- (i) Aircraft financing & leasing
- (ii) Comparative air law
- (iii) Private international air law
- (iv) Public international air law
- (v) Space law and applications
- (vi) Maritime law

(n) Department of Foreign Affairs

I. Head Office, Pretoria, South Africa (December 1988 to November 1990)

Responsibilities:

- o Antarctic Treaty
- o Convention on the Conservation of Antarctic Marine Living Resources (CCAMLR)
- o Convention on International trade in Endangered Species (CITES)
- o Convention on Wetlands of International Importance and Waterfowl Habitat (RAMSAR)
- o International Convention on the Conservation of Atlantic Tuna (ICCAT)
- o Convention on the Protection of the Ozone layer
- o Liaison with the International Atomic Energy Agency (IAEA) regarding the Koeberg Nuclear Power Station

II. South African Embassy, Washington DC, USA (December 1990 to November 1993)

Position: Second Secretary, Political

Responsibilities:

- Liaison with the House of Representatives
- Lobbying Congressmen and staffers
- Monitoring and tracking legislation through the legislative process
- Attending and reporting on important congressional hearings
- Liaison with the US Administration including the Department of State, White House, National Security Council and the US Treasury
- Responsible for South Africa's relationship with the Overseas Private Investment Corporation (OPIC)
- Involved with negotiations leading to the first bilateral agreement between the South African Government and OPIC
- Involved in discussions with the Export-Import Bank leading to the grant of a loan to the South African Airways for the purchase of a new aircraft
- Liaison with the South African section of the International Bank for Reconstruction and Development (World Bank) and the International Monetary Fund (IMF).
- Attended World bank/IMF Annual meeting as adviser to the South African Delegation.
- Responsible for making arrangements for official visits to the USA by VIP's. This involved securing appointments with relevant institutions and US Government Departments.
- Responsible for Embassy's Official Guest program. Submitted draft itineraries to be followed by official visitors from the USA to South Africa. Responsible for logistical arrangements regarding the visits.
- Liaison with and lobbying major US Think Tanks
- Liaison with and lobbying US Commercial institutions (e.g. various Chambers of Commerce)
- Monitoring US foreign policy towards African Continent as a whole.
- Monitoring developments regarding state sanctions against South Africa. Lobbying State legislators at meetings of the National Conference of State legislators (NCSL) and League of Cities.
- Liaison with the US media
- Performing various public speaking engagements
- Overseeing Embassy's publications program and the dissemination of information to contacts, schools, universities, etc.
- Responsible for arrangements and coordinating the visit of the South African Foreign Minister (RF Botha) to the US
- Coordinating the visit of State President FW de Klerk to the United States on the occasion of accepting the Philadelphia Liberty medal jointly with Nelson Mandela. Responsibilities included liaison with the US State Department regarding protocol matters, arranging flight clearance for official aircraft, liaison with the US Secret Service regarding VIP protection arrangements.

III. South African Permanent Mission to the United Nations (New York) (December 1993)

Attended the General Assembly session as part of official Delegation. Responsible for Second Committee deliberations.

IV. Head Office, Pretoria (December 1993 to June 1994)

Position: Assistant Director, Multilateral Branch, and International Economic Affairs Section

Responsibilities:

- South African relations with the World Bank, the IMF and its subsidiaries.
- Liaison with the Department of Finance
- Representative of the Department of Foreign Affairs on the Inter-Departmental Committee on External Trade Relations
- Monitoring international development aid coming into South Africa
- Liaison with the South African Development Bank
- Liaison with the South African Reserve Bank
- Liaison the United Nations Development Program (UNDP)
- Liaison with the United Nations Industrial Development Organization (UNIDO)
- Liaison with the UN Conference on Trade and Development (UNCTAD)

V. Head Office, Pretoria (July 1994 to April 1995)

Position: Acting Head of the Multilateral Operations and Macro Economic Affairs Section

Responsibilities:

- Coordinating the dissemination of information regarding South African economy to missions abroad.
- Coordinating multilateral activities (e.g. composition of delegation attending multilateral meetings, compiling directives on UNGA agenda items).
- Coordinating requests received for South African support for candidates to international and multilateral bodies.
- Compiling a daily multilateral report highlighting important multilateral developments for use by top-management and officials.
- Providing trade statistics to missions abroad.
- Attending and reporting on important economic and trade seminars held in South Africa.

VI. Parliamentary Office, Cape Town (May 1995 to December 1995)

Position: Parliamentary officer

Responsibilities:

- Responsible for monitoring and reporting on parliamentary debates, bills introduced and legislation passed by Parliament.
- Responsible for drafting and preparing answers to parliamentary questions posed to the Minister of Foreign Affairs in the National Assembly and the Senate.
- Advisor to the Department on the occasion of its budget debate.
- Liaison with the Portfolio Committee on Foreign Affairs.
- Representative of Foreign Affairs on the International Relations Committee.
- Liaison with the Office of the President and Vice-Presidents on foreign policy issues.
- Responsible for arranging meetings between foreign guests/visiting Heads of State and the President, Vice Presidents and members of Parliament.

VII. Head Office, Pretoria, Sub directorate CIS and Turkey (January 1996 until resignation)

Position: Desk officer for Russian Federation, Kazakhstan and Turkey

Responsibilities:

- Responsible for monitoring developments within the Russian Federation, Kazakhstan and Turkey
- Advising the Minister and other government officials on SA's foreign policy towards the aforementioned countries
- Liaising with the Embassies and representatives of the aforementioned countries
- Drafting media statements as and when required.